



May 16, 2016

Mr. Thomas J. Ansbro City Attorney City of Dania Beach 100 W Dania Beach Boulevard Dania Beach, FL 33004

Dear Tom:

Thank you again for giving us the continued opportunity to represent Dania Beach in matters at Broward County and in particular, related to the Fort Lauderdale International Airport. We will work extremely hard to maintain the trust and confidence that you and the City continue to place in us.

It will be our responsibility to continue working with staff and elected officials at Broward County to achieve the goals that you will outline and prioritize from time to time, but will certainly continue to include, speeding up the processes for citizen and community settlements on residential sound proofing and mitigation, added vendors to be utilized under the programs and the like, together with other issues that you and the City may direct me to work on from time to time, e.g. FDOT, and other governmental agencies. We will perform all traditional lobbying responsibilities and will coordinate directly with you, the City Manager and your other consultants, including Anne Castro. It will be your responsibility to continue to fully educate us on all aspects of these matters involving the City, the Airport and the County. It will be our responsibility to aggressively implement on your behalf. It would be your responsibility to provide any additional collateral materials and it will be our responsibility to make certain that any presentations that are made are made with your consent and oversight.

In exchange for this representation, you agree to compensate our firm with a monthly retainer of \$3,500 per month, recognizing that this is a substantial discounted fee from our normal arrangements. This would be an all inclusive fee without limitation on hours and we will absorb any and all expenses within the fee, also, outside of our normal course of business. It would be anticipated that this agreement would last a minimum period of six months and will renew on a month to month basis thereafter, acknowledging that it is cancellable upon 30-day written notice at any point in time, with or without cause.

REPLY TO-

- 🗖 Harbour Centre 18851 N.E. 29th Avenue, Suite 1010 Aventura, Florida 33180 Telephone (305) 935-1866 Fax (305) 935-9737
- 🗇 104 West Jefferson Street Tallahassee, Florida 32301 (850) 224-3427

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Mr. Thomas J. Ansbro

We will work extremely hard to maintain the trust and confidence you are placing in us. I thank you again for the opportunity. Assuming this meets with our mutual understanding, please sign and return to my office.

Sincerely

Ronald L. Book

Mr. Thomas J. Ansbro, City Attorney City of Dania Beach, Florida

RLB/gf